

## Employee

engagement is the key to creating a happy workforce. Let us help you with a range of tailored

## Benefits



## Leading employee engagement

Looking after your employees' wellbeing, be that financial or health-related, is a sound business decision, as behind every profitable business is a team of dedicated employees.



*"I have worked with the employee benefits team of Mattioli Woods for many years now. They are very responsive to our business needs, replies are speedy and their strategic insight gives us a new perspective on how we ought to be managing and communicating with our employees. I would definitely recommend them."*

Jennie Emerson  
Cielo | Global RPO leader  
SVP people, European region

## People are essential for success

At Mattioli Woods, we recognise the importance of supporting our clients in their journey to design and deliver a benefits package that will motivate and reward employees.



Experience tells us the key to a successful benefits package is ensuring employees not only understand the benefits, but feel they are relevant to them too.

Our team of experienced consultants have the skill and knowledge to help you design a benefit structure that is rewarding, compliant and competitive.

As automatic enrolment has helped level the field, ensuring all employers now offer a pension scheme to staff, such a provision may no longer be enough – there are many other benefits your competitors will be offering to attract your employees away from you. Therefore, giving them access to a range of benefits is a great way to keep employees motivated, engaged and valued throughout their time working for you.



## Taking the first step

Mattioli Woods' employee benefits team is experienced in working with employers to achieve the best outcomes. From the initial consultation, through to design and implementation, our consultants will identify the very best benefits for your business, and structure them in the right way.

### What happens next?

We want you to achieve the best outcomes for your employees and be the employer of choice versus your peer group. Once you are happy and we have agreed the right strategy for you and your workforce, we will:

- project manage the implementation of your new benefits strategy
- provide an effective and impactful communications plan to ensure your employees are fully engaged



## Communicating with your employees

Having a comprehensive range of rewards and benefits is just the beginning. It is important employees are fully aware of what is being provided, and how this meets their needs.

A well-prepared communication strategy right from the start ensures employees can evaluate the benefit package offering. We appreciate a variety of different methods will be required – it's not a one-size-fits-all approach – so we have a range of communications we can help you with, including:

- newsletters
- roadshows
- seminars/member presentations
- surgeries
- individual advice meetings
- telephone helplines to a named support team
- a personalised email helpdesk



**Our continuing relationship with you**  
Your Mattioli Woods team will support your business.



Additionally, we will:

- review all benefits to ensure they remain effective and offer real value
- provide regular communications for you to distribute to your employees in a non-jargon, easy-to-read format

In the back of this booklet you will find factsheets providing more detail on some of our key employee benefit services.

The series includes:

- flexible benefits
- pensions
- international services
- financial education
- health and wellbeing
- executive financial counselling

*"It isn't easy trying to keep on top of the latest thinking for employee management. It isn't just a case of picking through whatever changes new legislation throws up either – it is important to stop and take the opportunity to motivate staff wherever possible, which can only be in everyone's interests in the wider scheme of things. We use Mattioli Woods to keep on track with current thinking and to help with our education, allowing the best decisions to be made which, in turn, impacts our staff in a positive way for the longer term."*

**Paul Turner**  
Finance director  
RGB Building Supplies

## About Mattioli Woods plc

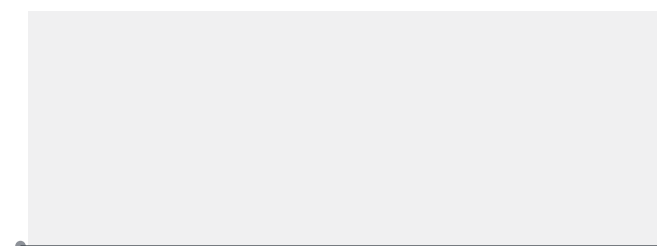
Mattioli Woods is here to help and support clients to meet their aims and ambitions. Whether they are an internationally head-quartered business opening offices in the UK or a developed company with offices across multiple sites, we help them create the right benefits package for their employees. Whatever the situation, we provide our clients with a consistent all-embracing approach, designed to develop a clear strategy supported by sound investment initiatives and a long-term perspective.

Mattioli Woods is an AIM-listed company forging ahead with its plans for growth and expansion that will always be proud of the fact our clients, individual or corporate, are the very reason we do what we do.

Our principal services include:

- **wealth management** – pensions, investments, financial planning and protection
- **employee benefits** – pensions, flexible benefits, healthcare, financial education
- **asset management** – portfolio management, structured products fund, cash ISAs, EIS, SEIS, VCTs and OEICs
- **property fund management** – real estate investment trust, syndicated property and Private Investors Club
- **professional adviser services** – SIPP, SSAS and trustee services

## Get in touch



For more information, or to arrange a meeting to discuss your employee benefits strategy and employee communication options, please email us at [info@mattioliwoods.com](mailto:info@mattioliwoods.com), or contact your Mattioli Woods consultant.

Mattioli Woods plc is a leading provider of wealth management and employee benefit services.

We pride ourselves in building long-term relationships to provide trusted advice, high standards, and a personalised delivery.

We provide our clients with an all-embracing and integrated approach designed to develop a clear strategy for financial plans, supported by sound investment and taxation initiatives.

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