Attendance card

Signature Print name of signatory

Mattioli Woods plc - Annual General Meeting

Notice of Availability Notice of Annual You may submit your proxy electronically using the Share Portal service at www.signalshares.com. If not already registered General Meeting for the Share Portal, you will need your Investor Code below. and Circular IMPORTANT – PLEASE READ CAREFULLY You can now access the Shareholder Circular and Notice of Annual General Meeting by visiting this website: www.mattioliwoods.com If you wish to receive a paper copy of the Circular and Notice, please contact Capita Asset Services, 34 Beckenham Road, Beckenham, Kent BR3 4TU. Telephone 0871 664 0300. (Calls cost 12p per minute plus your phone company's access charge. Calls outside the United Kingdom will be charged at the applicable international rate. We are open between 9.00am-5.30pm, Monday to Friday excluding public holidays in England and Wales.) or on +44 371 664 0300 (if calling To be held at: MW House, 1 Penman Way, Grove Park, Enderby, Leicester, LE19 1SY on 26 October 2017 from outside the UK). Please note the deadline for receiving proxies is at 10.00 am GMT. 10.00 am on 24 October 2017. If you wish to attend this meeting in your capacity as a holder of Ordinary Shares, please sign this card and on arrival hand it to the Company's registrars. This will facilitate entry to the meeting. Signature of person attending Form of Proxy Mattioli Woods plc - Annual General Meeting - Company Number: 3140521 For use at the Annual General Meeting of Mattioli Woods plc (the "Company"). Before completing this Form of Proxy, please read the explanatory notes overleaf. You can also cast your vote online, please see note 1 for full details. (please complete in capitals) I/We* being a member/members* of the Company hereby appoint the Chairman of the meeting or the person indicated in the box below (see note 4) as my/our* proxy to attend, speak and vote on my/our behalf at the Annual General Meeting of the Company to be held at 10.00 am on 26 October 2017 at MW House, 1 Penman Way, Grove Park, Enderby, Leicester, LE19 1SY and at any adjournment of the meeting I/We* direct my/our* proxy to vote on the following resolutions as I/we* have indicated by marking the appropriate box with an 'X'. If no indication is given, my/our* proxy will vote or abstain from voting at his/her* discretion and I/we* authorise my/our* proxy to vote (or abstain from voting) as he/ she* thinks fit in relation to any other matter which is properly put before the meeting (including any resolution to adjourn the meeting or to amend any resolution proposed at the meeting) (*delete as applicable) (**for the appointment of more than one proxy, please refer to note 5) (indicate with an "X" in the boxes below) Resolutions for against vote withheld Resolutions for against vote withheld Approval of final dividend **Ordinary Resolutions** Annual Report and Accounts Grant Directors authority to allot equity securities Directors' Remuneration Report Special Resolutions Re-election of Nathan Imlach Dis-application of pre-emption rights on allotment of shares Re-election of Carol Duncumb 10. Dis-application of pre-emption rights in relation to an acquisition or other Re-appointment of Auditors capital investment Grant Directors authority to determine the Please return the completed form to Capita Asset Services at FREEPOST CAPITA PXS (in block capitals). A postage stamp will not be required when mailing from the UK. Alternatively the form can be posted to the following address but a stamp will be Auditors' remuneration required: Capita Asset Services, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU.

You may submit your proxy electronically at www.signalshares.com

- Rather than completing this hardcopy Form of Proxy, you can submit your proxy online at www.signalshares.com. You will require your user name and password in order to log in and vote.

 If you have forgotten your user name or password, you can request a reminder via the Shareholder Portal.

 If you have not previously registered to use the Shareholder Portal, you will require your Investor Code (IVC) which can be found overleaf, or by contacting Capita Asset Services at PXS1, 34 Beckenham Road, Beckenham BR3 4TU. To be valid a proxy lodged online must be lodged no later than 10.00 am on 24 October 2017, being not less than 48 hours (excluding non-business days) before the time appointed for the holding of the AGM or any adjourned meeting.
- As a member of the Company you are entitled to appoint a proxy to exercise all or any of your rights to attend, speak and vote at the Annual General Meeting of the Company. You can only appoint a proxy using the procedures set out in these notes. If the proxy is being appointed in relation to less than your full voting entitlement, please enter in the box next to the proxy holder's name (see overleaf) the number of shares in relation to which they are authorised to act as your proxy.
- Appointment of a proxy does not preclude you from attending the meeting and voting in person If you have appointed a proxy and attend the meeting in person, your proxy appointment a automatically be terminated.
- A proxy does not need to be a member of the Company but must attend the meeting to represent you To appoint as your proxy a person other than the Chairman of the meeting, insert their full name in box. If you sign and return this Form of Proxy with no name inserted in the box, the Chairman of the meeting will be deemed to be your proxy. If you wish to appoint the Chairman of the meeting as your proxy you do not need to add any other name or amend this form. Where you appoint as your proxy someone other than the Chairman, you are responsible for ensuring that they attend the meeting and are aware of your voting intentions. If you wish your proxy to make any comments on your behalf, you will need to
- appoint someone other than the Chairman and give them the relevant instructions directly. You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, you may photocopy this form or contact the Company's Registrars, Capita Asset Services at PXS1, 34 Beckenham Road, Beckenham BR3 4TU. Your proxy instruction form must specify the shares held by you in respect of which each such proxy is to vote.
- To direct your proxy how to vote on the resolutions mark the appropriate box with an 'X'. To abstain from voting on a resolution, select the relevant "vote withheld" box. A vote withheld is not a vote in law, which means that the vote will not be counted in the calculation of votes for or against the resolution. If no voting indication is given, your proxy will vote or abstain from voting at his or her discretion.

 Your proxy will vote (or abstain from voting) as he or she thinks fit in relation to any other matter which is put before the meeting (including any resolution to adjourn the meeting or to amend any resolution proposed at the meeting).
- To appoint a proxy using this form, the form must be: » completed and signed;

 - » sent or delivered to the Company's Registrars, Capita Asset Services at PXS1, 34 Beckenham Road, Beckenham BR3 4TU: and
- » received by Capita Asset Services no later than 10.00 am on 24 October 2017 (being not less that 48 hours (excluding non-business days) before the time appointed for the holding of the meeting).
- In the case of a member which is a company, this Form of Proxy must be executed under its common seal or signed on its behalf by an officer of the company or an attorney for the company.

- Any power of attorney or any other authority under which this Form of Proxy is signed (or a duly certified copy of such power or authority) must be included with the Form of Proxi
- CREST members who wish to appoint a proxy or proxies by using the CREST electronic proxy appoint
 service may do so by using the procedures described in the CREST Manual. CREST personal members
 or other CREST sponsored members and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.
 - the appropriate action on their behalt. In order for a proxy appointment or instruction made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message must be transmitted so as to be received by the Company's agent, Capita Asset Services [CREST Participant ID: RA10], no later than 10.00 am on 2A October 2017 (being not less than 48 hours (excluding non-business days) before the time appointed for the holding of the meeting). For this purpose, the time of receipt will be taken to be the time (as determined by the time stamp applied to the message by the CREST Application Host) from which the Company's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. CREST members and, where applicable, their CREST sponsors or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider[s] to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST manual concerning practical limitations of the CREST system and timings.

 The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation
- 35[5](a) of the Uncertificated Securities Regulations 2001.

 Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, only shareholders registered in the register of members of the Company as at close of business on 24 October 2017 (or in the event of any adjournment, at close of business on the day which is two days (excluding non-business days) before the date fixed for the adjourned meeting] shall be entitled to attend and vote at the Annual General Meeting in respect of the number of shares registered in their name at such time. Changes to the register of members after the relevant times shall be disregarded in determining the rights of any person to attend
- 12. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding (the first-named being the most senior). Only one of the joint holders is required to sign this Form of Proxy.
- 13. If you submit more than one valid proxy appointment, the appointment received last before the latest time for the receipt of proxies will take precedence.
 14. For details on how to change your proxy instruction or revoke your proxy appointment, see the notes to the
- notice of the meeting.

 15. You may not use any electronic address provided in this Form of Proxy to communicate with the Company
- for any purposes other than those expressly stated.

Registered office: Mattioli Woods plc, MW House, 1 Penman Way, Grove Park, Enderby, Leicester, LE19 1SY.

www.mattioliwoods.com Registered in England No. 3140521

Business Reply Plus Licence Number RLUB-TBUX-EGUC

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